

ENERGY EFFICIENCY MEASURES & ASSOCIATED WORKS

9TH NOVEMBER 2020 - 8TH NOVEMBER 2024



N8 FRAMEWORK GUIDE

ABOUT THIS FRAMEWORK

This SPA framework was developed to provide an efficient, value for money procurement route for specialist energy efficiency projects. The framework provides organisations who are fully or partially publicly funded with a compliant route to market to source pre-qualified specialist suppliers who can provide a variety of carbon-reduction measures for domestic and public buildings along with any associated repairs and retrofit work.

Consultancy and project management support is available through the Energy Efficiency Consultancy Services (N8C) framework. The tender was carried out in strict accordance with the EU Procurement Directives and Scottish public sector procurement rules.

The framework will run for a maximum of four years. However, individual call-off projects can be completed beyond the four-year duration of the framework as long as a contract is in place prior to the framework expiry date. The term of the framework is from 9th November 2020 to 8th November 2024.

This framework (N8) is comprised of two Workstreams. Workstream 1 provides specialist companies for each of the individual 21 energy efficiency measures available including associated works. Workstream 2 provides contractors capable of providing all 21 measures as well as associated works. The framework is further broken down into 3 project value bands across 5 regional Lots to ensure project coverage from appointed companies of different size and geographical location. Places on the framework were awarded to 24 different suppliers from SMEs to national contractors.



SPA provides OJEU compliant frameworks and Dynamic Purchasing System, which can be used by any organisation that is fully publicly or partially publicly funded to procure any works, products or services for consultancy, construction, refurbishment and maintenance projects.

SPA have over 100 Partners in Scotland that are made up of Local Authorities, social landlords and other public sector bodies.

All SPA frameworks have been established in strict compliance with the Scottish public sector rules for use by public sector organisations in Scotland.

Scottish Procurement Alliance (SPA)

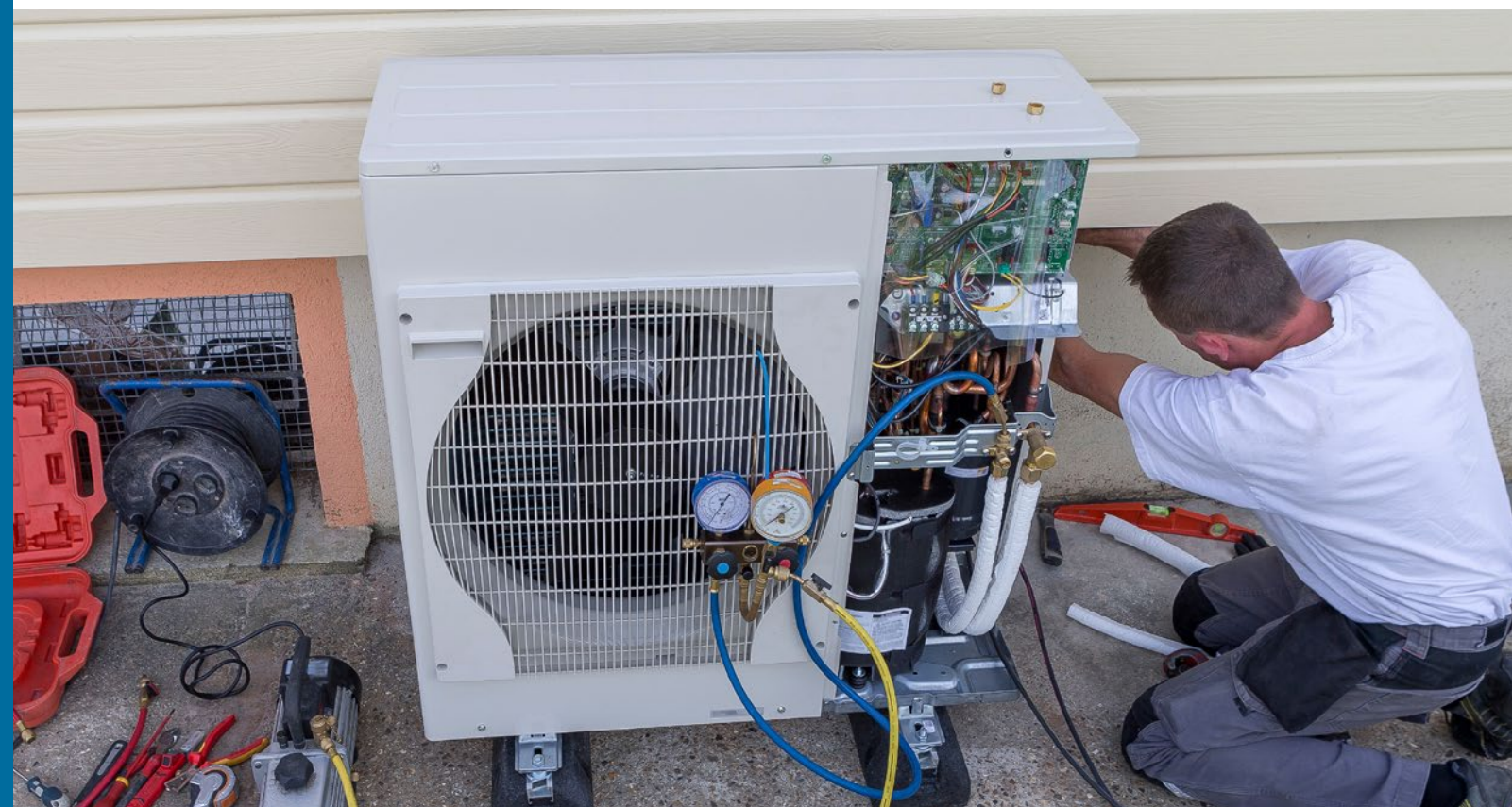
6 Deer Park | Fairways Business Park | Livingston | EH54 8AF

01506 894 395

info@scottishprocurement.scot

@ScottishProcure

spa-scottish-procurement-alliance



ABOUT THIS FRAMEWORK

The 21 energy efficiency measures offered through N8 are:

• External wall insulation	• Cavity wall insulation	• Internal wall insulation
• Insulation materials (Loft)	• Biomass boilers	• Floor insulation
• Air to water heat pumps	• Rainscreen and cladding	• Traditional boilers
• District heating interface units	• Combined heat & power (CHP) or combined cooling & heat & power (CCHP)	• Gas absorption heat pumps
• Solar thermal systems	• Lighting controls	• EV charging infrastructure
• Boiler optimisation technologies	• Building energy management systems	• Solar PV with battery storage
• Ground source heat pumps	• Commercial boilers	• Electric heaters

Workstream 1 (WS1) - Individual Measures

Relates to the provision of 21 individual energy efficiency measures across three value bands:

£0 - £750,000

£500,000 - £1.5 million

Over £1.5 million

A total of 24 suppliers have been appointed onto workstream 1:

- > A C Whyte
- > Aaron Services
- > Absolute Solar & Wind
- > AES
- > Ailsa Building
- > Ameresco
- > Aran Insulation
- > BCA Insulation
- > British Gas Social Housing
- > CCG Scotland
- > Crystal Electronics
- > Custom Solar
- > E.On
- > Easy Heat Systems
- > Everwarm
- > Insulated Render Systems
- > Kensa
- > Lawtech
- > Low Carbon Exchange
- > MP Group UK
- > SERS Energy Solutions
- > Sustainable Building Services (UK)
- > Swarco UK
- > Synergize

Workstream 2 (WS2) - Multiple Measures

The suppliers on this workstream have proven that they can provide all 21 measures identified in workstream 1. This workstream is designed to accommodate large projects with a variety of energy efficiency measures required.

A total of 2 suppliers have been appointed onto workstream 2:

- > Ameresco
- > Everwarm



EVALUATION CRITERIA

A single stage open tender process was used.

Appointed companies are required to have in place the following minimum insurances:

- > Public/Third Party Liability Insurance - £5 million
- > Employers Liability Insurance - £5 million
- > Professional Indemnity Insurance - £5 million
- > Product Liability Insurance - £5 million

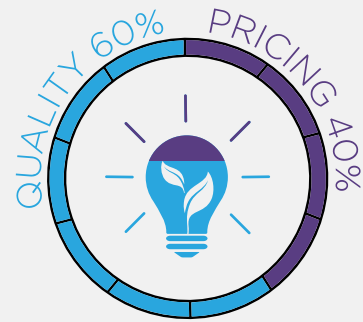
Financial due diligence - applicants were assessed on their turnover and Credit Safe. The results of this check were assessed on a pass/fail basis.

Quality 60%

Measure specific question such as product recommendation, accreditation, warranties and product training	15%
Project resource	10%
Defects resolution	7%
Contract management	7%
Safe working	5%
Customer care	5%
CDM compliance	5%
Social value	6%

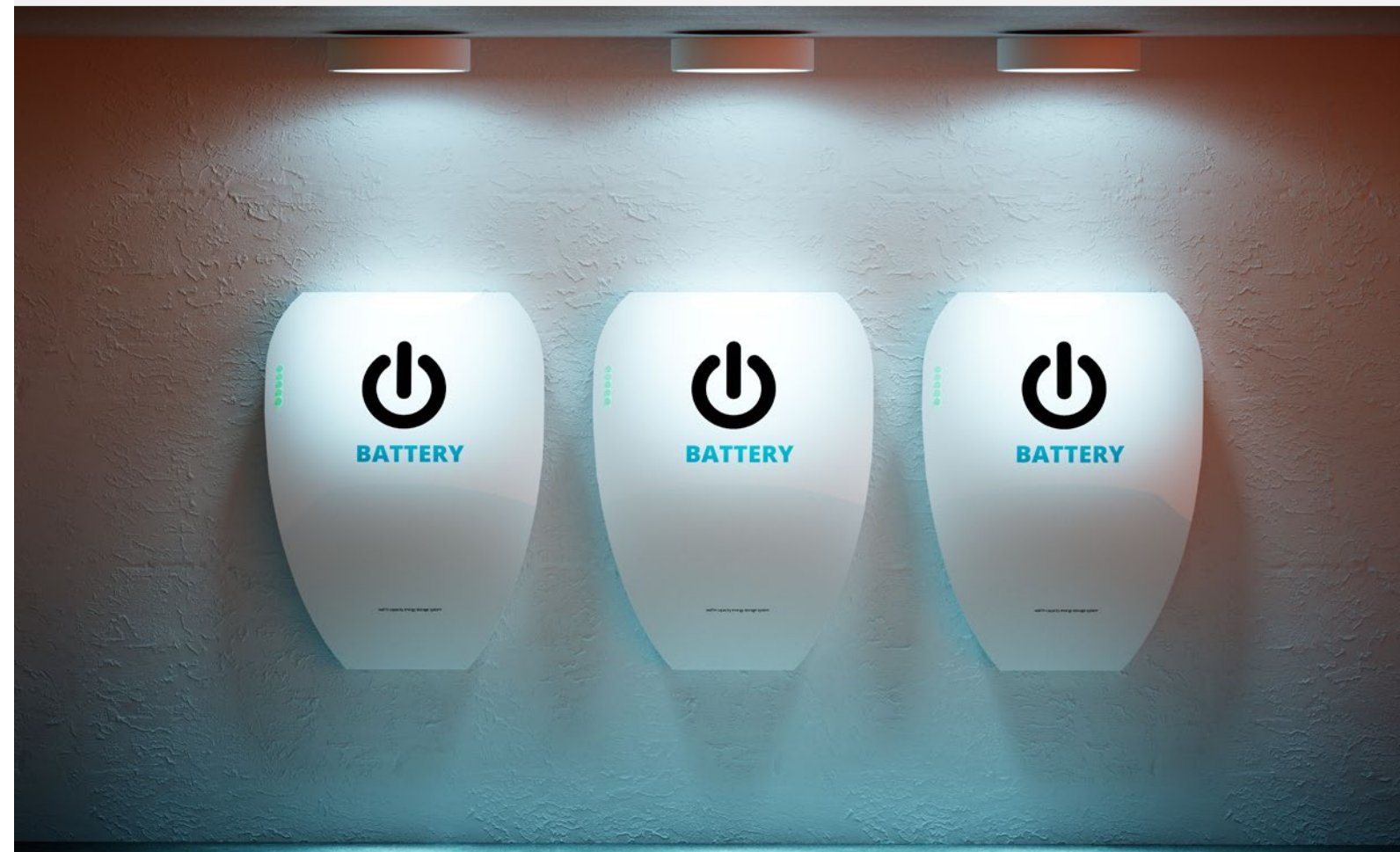
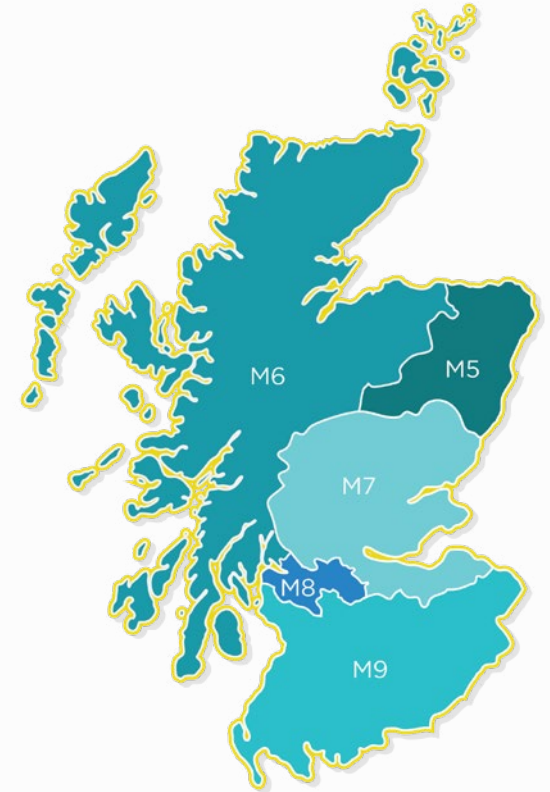
Price 40%

Profit, overhead & prelims	20%
NHF adjustment	10%
Scenario pricing and regional uplift	10%



APPOINTED COMPANIES REGIONAL AREAS

- M - Scotland
- M5 - North Eastern Scotland
- M6 - Highlands & Islands
- M7 - Eastern Scotland
- M8 - West Central Scotland
- M9 - Southern Scotland



WS1 APPOINTED COMPANIES

NORTH EASTERN SCOTLAND M5

WS1 APPOINTED COMPANIES

HIGHLANDS & ISLANDS M6

Suppliers (Listed Alphabetically)

Air to Water Heat Pumps	Aaron Services, Ameresco, Easy Heat Systems, Everwarm, MP Group UK
Biomass Boilers	Absolute Solar & Wind, Ameresco, Aran Insulation, Easy Heat Systems, Everwarm, Low Carbon Exchange
Boiler Optimisation Technologies	Ameresco, Everwarm
Building Energy Management Systems	Aaron Services, Ameresco, Easy Heat Systems
Cavity Wall Insulation	A C Whyte, Aaron Services, Ameresco, BCA Insulation, E.On, Everwarm
Combined Cooling Heat and Power (CCHP); CHP (L)	Ameresco, Easy Heat Systems, Everwarm
Commercial Boilers	Aaron Services, Ameresco, Easy Heat Systems, Everwarm
District Heat Interface Unit	Aaron Services, Ameresco, Easy Heat Systems, Everwarm
Electric Heaters	Aaron Services, Ameresco, Easy Heat Systems, Everwarm, MP Group UK
EV Charging Infrastructure	Easy Heat Systems, Aaron Services, Ameresco, Crystal Electronics, Swarco UK, MP Group UK
External Wall Insulation	A C Whyte, Aaron Services, Ameresco, BCA Insulation, E.On, Everwarm, Insulated Render Systems, SERS Energy Solutions, MP Group UK
Floor Insulation	BCA Insulation, Aaron Services, Everwarm, Ameresco
Gas Absorption Heat Pumps	Ameresco, Easy Heat Systems, Everwarm, Kensa
Ground Source Heat Pumps	Ameresco, Easy Heat Systems, Everwarm, Kensa
Insulation	A C Whyte, Aaron Services, Ameresco, BCA Insulation, E.On, Everwarm
Internal Wall Insulation	A C Whyte, Aaron Services, Ameresco, BCA Insulation, Everwarm
Lighting Controls	Ameresco, Everwarm
Solar PV with co-located battery	A C Whyte, Aaron Services, Absolute Solar & Wind, Everwarm, Easy Heat Systems, AES, Ameresco, Custom Solar, MP Group UK
Solar Thermal Systems	Aaron Services, AES, Ameresco, Easy Heat Systems, Everwarm
Traditional Boilers	Aaron Services, Ameresco, British Gas Social Housing, CCG Scotland, Easy Heat Systems, Everwarm, MP Group UK

Suppliers (Listed Alphabetically)

Air to Water Heat Pumps	Aaron Services, Ameresco, Easy Heat Systems, Everwarm, MP Group UK
Biomass Boilers	Absolute Solar & Wind, Ameresco, Aran Insulation, Easy Heat Systems, Everwarm, Low Carbon Exchange
Boiler Optimisation Technologies	Ameresco, Everwarm
Building Energy Management Systems	Aaron Services, Ameresco, Easy Heat Systems
Cavity Wall Insulation	Aaron Services, Ameresco, BCA Insulation, E.On, Everwarm
Combined Cooling Heat and Power (CCHP); CHP (L)	Ameresco, Easy Heat Systems, Everwarm
Commercial Boilers	Aaron Services, Ameresco, Easy Heat Systems, Everwarm
District Heat Interface Unit	Aaron Services, Ameresco, Easy Heat Systems, Everwarm
Electric Heaters	Aaron Services, Ameresco, Easy Heat Systems, Everwarm, MP Group UK
EV Charging Infrastructure	Aaron Services, Ameresco, Crystal Electronics, Easy Heat Systems, MP Group UK, Swarco UK
External Wall Insulation	Aaron Services, Ameresco, BCA Insulation, E.On, Everwarm, Insulated Render Systems, MP Group UK, SERS Energy Solutions
Floor Insulation	Aaron Services, Ameresco, BCA Insulation, Everwarm
Gas Absorption Heat Pumps	Ameresco, Easy Heat Systems, Everwarm, Kensa
Ground Source Heat Pumps	Ameresco, Easy Heat Systems, Everwarm, Kensa
Insulation	A C Whyte, Aaron Services, Ameresco, BCA Insulation, E.On, Everwarm
Internal Wall Insulation	A C Whyte, Aaron Services, Ameresco, BCA Insulation, Everwarm
Lighting Controls	Ameresco, Everwarm
Rainscreen and Cladding	Ameresco, Everwarm
Solar PV with co-located battery	Aaron Services, Absolute Solar & Wind, AES, Ameresco, Custom Solar, Easy Heat Systems, Everwarm, MP Group UK
Solar Thermal Systems	Aaron Services, AES, Ameresco, Easy Heat Systems, Everwarm, MP Group UK
Traditional Boilers	Aaron Services, Ameresco, Easy Heat Systems, Everwarm, MP Group UK

WS1 APPOINTED COMPANIES

EASTERN SCOTLAND M7

WS1 APPOINTED COMPANIES

WEST CENTRAL SCOTLAND M8

Suppliers (Listed Alphabetically)

Suppliers (Listed Alphabetically)

Air to Water Heat Pumps	Aaron Services, Ameresco, Easy Heat Systems, Everwarm, MP Group UK
Biomass Boilers	Absolute Solar & Wind, Ameresco, Aran Insulation, Easy Heat Systems, Everwarm, Low Carbon Exchange
Boiler Optimisation Technologies	Ameresco, Everwarm
Building Energy Management Systems	Aaron Services, Ameresco, Easy Heat Systems
Cavity Wall Insulation	A C Whyte, Aaron Services, Aran Insulation, Ameresco, BCA Insulation, E.On, Everwarm
Combined Cooling Heat and Power (CCHP); CHP (L)	Ameresco, Easy Heat Systems, Everwarm
Commercial Boilers	Aaron Services, Ameresco, Easy Heat Systems, Everwarm
District Heat Interface Unit	Aaron Services, Ameresco, Easy Heat Systems, Everwarm
Electric Heaters	Aaron Services, Ameresco, Easy Heat Systems, Everwarm, MP Group UK
EV Charging Infrastructure	Aaron Services, Ameresco, Easy Heat Systems, Crystal Electronics, Swarco UK, MP Group UK
External Wall Insulation	A C Whyte, Aaron Services, Ailsa Building, Ameresco, BCA Insulation, E.On, Everwarm, Insulated Render Systems, MP Group UK, SERS Energy Solutions, Sustainable Building Services (UK), Synergize
Floor Insulation	Aaron Services, Ameresco, BCA Insulation, Everwarm
Gas Absorption Heat Pumps	Ameresco, Easy Heat Systems, Everwarm, Kensa
Ground Source Heat Pumps	Ameresco, Easy Heat Systems, Everwarm, Kensa
Insulation	A C Whyte, Aaron Services, Ameresco, Aran Insulation, BCA Insulation, E.On, Everwarm
Internal Wall Insulation	A C Whyte, Aaron Services, Ameresco, Aran Insulation, BCA Insulation, Everwarm
Lighting Controls	Ameresco, Everwarm
Rainscreen and Cladding	Ameresco, Everwarm
Solar PV with co-located battery	A C Whyte, Aaron Services, Absolute Solar & Wind, AES, Ameresco, Everwarm, Easy Heat Systems, Custom Solar, MP Group UK
Solar Thermal Systems	Aaron Services, AES, Ameresco, Easy Heat Systems, Everwarm
Traditional Boilers	Aaron Services, Ameresco, Aran Insulation, British Gas Social Housing, CCG Scotland, Easy Heat Systems, Everwarm, MP Group UK

Air to Water Heat Pumps	Aaron Services, Ameresco, Easy Heat Systems, Everwarm, MP Group UK
Biomass Boilers	Absolute Solar & Wind, Ameresco, Aran Insulation, Easy Heat Systems, Everwarm, Low Carbon Exchange
Boiler Optimisation Technologies	Ameresco, Everwarm
Building Energy Management Systems	Aaron Services, Ameresco, Easy Heat Systems
Cavity Wall Insulation	A C Whyte, Aaron Services, Ameresco, Aran Insulation, BCA Insulation, E.On, Everwarm
Combined Cooling Heat and Power (CCHP); CHP (L)	Ameresco, Easy Heat Systems, Everwarm
Commercial Boilers	Aaron Services, Ameresco, Easy Heat Systems, Everwarm
District Heat Interface Unit	Aaron Services, Ameresco, Easy Heat Systems, Everwarm
Electric Heaters	Aaron Services, Ameresco, Easy Heat Systems, Everwarm, MP Group UK
EV Charging Infrastructure	Aaron Services, Ameresco, Crystal Electronics, Easy Heat Systems, MP Group UK, Swarco UK
External Wall Insulation	A C Whyte, Aaron Services, Ailsa Building, Ameresco, Aran Insulation, BCA Insulation, E.On, Everwarm, Insulated Render Systems, Lawtech, MP Group UK, SERS Energy Solutions, Sustainable Building Services (UK), Synergize
Floor Insulation	Aaron Services, Ameresco, BCA Insulation, Everwarm,
Gas Absorption Heat Pumps	Ameresco, Easy Heat Systems, Everwarm, Kensa
Ground Source Heat Pumps	Ameresco, Easy Heat Systems, Everwarm, Kensa
Insulation	A C Whyte, Aaron Services, Ameresco, Aran Insulation, BCA Insulation, E.On, Everwarm
Internal Wall Insulation	A C Whyte, Aaron Services, Ameresco, Aran Insulation, BCA Insulation, Everwarm
Lighting Controls	Ameresco, Everwarm
Rainscreen and Cladding	Ameresco, Everwarm, Lawtech
Solar PV with co-located battery	A C Whyte, Aaron Services, Absolute Solar & Wind, AES, Ameresco, Custom Solar, Easy Heat Systems, Everwarm, MP Group UK
Solar Thermal Systems	Aaron Services, AES, Ameresco, Easy Heat Systems, Everwarm
Traditional Boilers	Aaron Services, Ameresco, Aran Insulation, British Gas Social Housing, CCG Scotland, Easy Heat Systems, Everwarm, MP Group UK

WS1 APPOINTED COMPANIES SOUTHERN SCOTLAND M9

WS2 APPOINTED COMPANIES SCOTLAND M

Suppliers (Listed Alphabetically)

Air to Water Heat Pumps	Aaron Services, Ameresco, Easy Heat Systems, Everwarm, MP Group UK
Biomass Boilers	Absolute Solar & Wind, Ameresco, Aran Insulation, Easy Heat Systems, Everwarm, Low Carbon Exchange
Boiler Optimisation Technologies	Ameresco, Everwarm
Building Energy Management Systems	Aaron Services, Ameresco, Easy Heat Systems
Cavity Wall Insulation	A C Whyte, Aaron Services, Ameresco, Aran Insulation, BCA Insulation, E.On, Everwarm
Combined Cooling Heat and Power (CCHP); CHP (L)	Ameresco, Easy Heat Systems, Everwarm
Commercial Boilers	Aaron Services, Ameresco, Easy Heat Systems, Everwarm
District Heat Interface Unit	Aaron Services, Ameresco, Easy Heat Systems, Everwarm
Electric Heaters	Aaron Services, Ameresco, Easy Heat Systems, Everwarm, MP Group UK
EV Charging Infrastructure	Aaron Services, Ameresco, Crystal Electronics, Easy Heat Systems, MP Group UK Swarco UK
External Wall Insulation	A C Whyte, Aaron Services, Ameresco, Aran Insulation, BCA Insulation, E.On, Everwarm, Insulated Render Systems, Lawtech, MP Group UK, SERS Energy Solutions, Sustainable Building Services (UK), Synergize
Floor Insulation	Aaron Services, Ameresco, BCA Insulation, Everwarm,
Gas Absorption Heat Pumps	Ameresco, Easy Heat Systems, Everwarm, Kensa
Ground Source Heat Pumps	Ameresco, Easy Heat Systems, Everwarm, Kensa
Insulation	A C Whyte, Aaron Services, Ameresco, Aran Insulation, BCA Insulation, E.On, Everwarm
Internal Wall Insulation	A C Whyte, Aaron Services, Ameresco, Aran Insulation, BCA Insulation, E.On, Everwarm
Lighting Controls	Ameresco, Everwarm
Rainscreen and Cladding	Ameresco, Everwarm, Lawtech
Solar PV with co-located battery	A C Whyte, Aaron Services, Absolute Solar & Wind, AES, Ameresco, Custom Solar, Easy Heat Systems, Everwarm, MP Group UK
Solar Thermal Systems	Aaron Services, AES, Ameresco, Easy Heat Systems, Everwarm
Traditional Boilers	Aaron Services, Ameresco, Aran Insulation, British Gas Social Housing, CCG Scotland, Easy Heat Systems, Everwarm, MP Group UK

Suppliers (Listed Alphabetically)

Multiple Measures covering all 21 measures throughout the whole of Scotland

Ameresco, Everwarm

Project value bands

£0 - £750,000

£500,000 - £1.5 million

Over £1.5 million

For more details on the suppliers covering each value band, please get in touch with the team.



CALL OFF AWARD OPTIONS

The Framework allows partners the option of:

Direct award without further competition, where all terms and conditions of the call-off project are within the terms and conditions of the framework

OR

Mini-competition, where terms and conditions of the call-off may vary or be modified from the framework or at the choice of the partner.

When calling off projects, partners can use any one of a range of standard forms of building contract including JCT/SBCC, NEC3/NEC4, ACE, PPC, TPC, FAC1, or their own in-house agreement.

Eligibility

SPA is a not-for-profit organisation, governed by public law and a central purchasing body providing procurement services. Over 100 publicly funded organisations throughout Scotland use SPA frameworks to procure works, goods and services to construct, refurbish and maintain social housing, schools and public buildings:

- > Scottish Registered Social Landlords (RSL's)
- > Registered Tenants Organisations (RTOs)
- > Local Authorities
- > Subsidiaries, Joint-Venture Companies and Arm's Length Management Organisations (ALMOs)
- > NHS Scotland Boards
- > Universities and Further Education Establishments
- > Police Scotland
- > Scottish Fire and Rescue Service
- > Registered Charities

Details of those contracting authorities identified are listed at www.scottishprocurement.scot/24

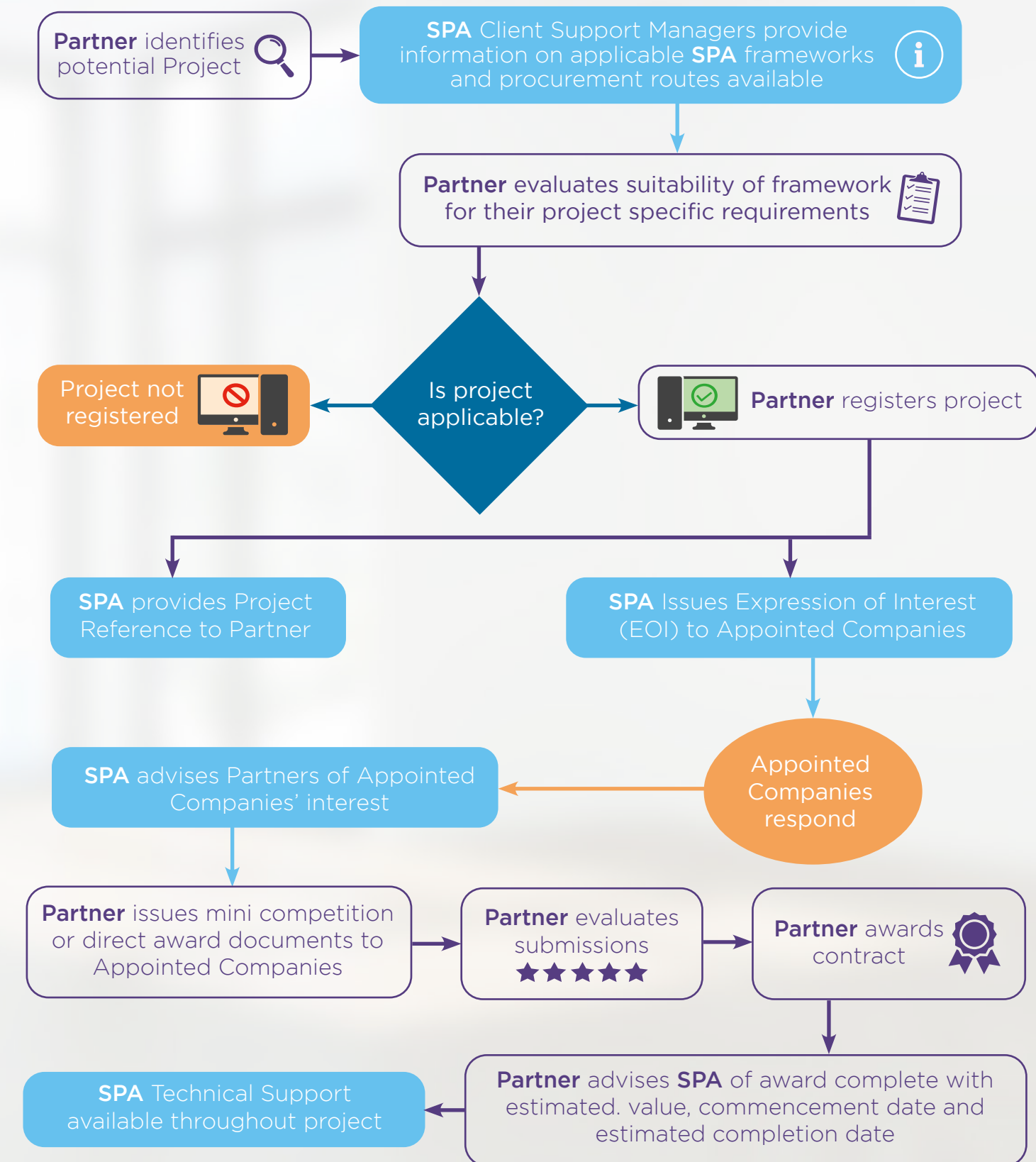
Accessing the Framework

Companies appointed to SPA frameworks are required to pay a small percentage ('the levy' of the total value of every invoice submitted to partners and to submit quotations to partners that are inclusive of the levy. As a not-for-profit organisation, SPA returns surplus levy income to our partners to support social value initiatives in the local communities they serve.

General Terms and Conditions

LHC uses the FAC-1 standard form of contract to manage our frameworks. The LHC pro forma, which should be read in conjunction with the FAC-1 in published form, details the terms and conditions that govern the operation of the framework, including the procedures to call off projects under the framework. A free copy of the LHC proforma is available upon request. The FAC-1 in standard published form can be purchased at a negotiated rate from ACA, by emailing office@acarchitects.co.uk and quoting discount code reference: LHCFAC2516102017.

THE PROCESS OF USING OUR FRAMEWORK





 01506 894 395

 www.scottishprocurement.scot

 info@scottishprocurement.scot

 @ScottishProcure

 [spa-scottish-procurement-alliance](https://www.linkedin.com/company/spa-scottish-procurement-alliance)

IN ASSOCIATION WITH:

LHC

Trusted procurement for
better buildings and homes